



## FOUR MONTHS TO INSPIRE!

We are now entering the final stages of the 2018/19 Rotary year and the thing that causes me most concern is the relatively low level of Annual Fund contributions in Australia. We still have four months to go but the shortfall against the same period last year is in excess of US\$100,000 and that's a sizeable amount of money.

It's true that problems abound in this land of ours. We've had floods and bushfires running at the same time and then king-tides and hurricanes come along to further test the resolve of people who have already suffered far too much. We shouldn't walk away from the needs of our own people but as our TRF contributions have traditionally been something like 10% of total club fundraising, you would have to wonder why contributions to our own charity are 10% down. Have a look at the full numbers on page 4

If we are to continue our dream of making the world a better place, our Annual Fund contributions have to be very strong. That's where our money for District Grants comes from, that's where the money for Global grants comes from, that's where our strength and ability to reach out to people in need comes from.

In other areas we see membership growing nicely although in countries other than the Philippines, a long way short of our desires. Philippines has grown by 518 members which is an outstanding result, Australia up 30, Indonesia up 23 and New Zealand with a marginal drop of just 39 members (0.5%) The true path to membership growth is simply asking the right people to be part of what we do. It's not the responsibility of the district membership team, the club Membership Director or the Club President. The responsibility rests with every single member of the club but I wonder how often we remind them of that fact. If all Rotarians in the world introduced just one member, we'd have 2.4 million Rotarians.

Remember March is Water and Sanitation Month. Through water, sanitation, and hygiene programs, Rotary's people of action mobilize resources, form partnerships, and invest in infrastructure and training that result in long-term change. Celebrate World Water Day with us on 22 March.

Best wishes

**Bruce Allen**



## In this issue...

- A Word from Our Manager
- Finance Matters
- Foundation
- Club and District Support
- Membership



# HAPPY 114<sup>TH</sup> BIRTHDAY ROTARY



Although many of our staff were working in other locations, those in the RISPPPO office took time to celebrate with the man himself.

## FINANCE

### PAYMENT NOTIFICATIONS

Once Dues payment has been made, it would be greatly appreciated if officers can email a payment notification to [risppo@rotary.org](mailto:risppo@rotary.org). This will help us identify your payments much faster.

Should you require further assistance, please contact the following Finance Representative for the respective countries:

Country/Zone	Finance Representative	Contact Details
Australia (Zone 8), New Zealand and the Pacific Islands (Zone 7B)	Sally Furto	<a href="mailto:Sally.Furto@rotary.org">Sally.Furto@rotary.org</a> T: 61288949832
Philippines	Grace Ramirez	<a href="mailto:Grace.Ramirez@rotary.org">Grace.Ramirez@rotary.org</a> T: 61288949830 M: 61478939555

### Recurring Donations via Credit Card on MyRotary

Recurring Donations on MyRotary now has a Donor Self-Service Feature. This allows Rotarians the opportunity to update any recurring gift arrangements made online after 22 May 2018.

A How To Guide on setting up a recurring contribution and editing this arrangement is available on the following link: [How to Set Up a Recurring Contribution on MyRotary](#)

### RI MARCH 2019 EXCHANGE RATE

	USD
AUD	1.41
NZD	1.47
PHP	52.00

### 30-DAY REMINDER LETTERS

Clubs that have outstanding balances more than USD250 would have received their reminder letters by the third week of February. If your club officers receive these reminder letters in error, these may be due to the following reasons:

- 1) There is at most a two-day delay in updating your accounts. If your club has just paid in the past couple of days, this is the most likely reason. Please disregard this notice.
- 2) Your club paid via funds transfer or over the counter deposit and the payment description captured by the bank may not be enough for us to identify who has made the payment.

If these were your clubs' payments please contact Sally Furto at [Sally.Furto@rotary.org](mailto:Sally.Furto@rotary.org) for Australia, New Zealand and the Pacific Islands clubs and Grace Ramirez at [Grace.Ramirez@rotary.org](mailto:Grace.Ramirez@rotary.org) for Philippine clubs as soon as possible.

## PAYMENT METHODS

Invoices may be paid online through MyRotary via credit card. This is the *preferred* method of payment. For clubs in Australia and New Zealand, the amounts due are automatically converted in the local currency using the prevailing exchange rate at the time of the Online Transaction. For Philippine and other Pacific Island clubs, dues can only be charged in US Dollars.

To convert to local currency and pay using alternative methods, please refer to [www.rotary.org](http://www.rotary.org) and search up “exchange rates”. Please ensure that you are accessing the rates for the particular month of payment.

**FOR CLUBS IN AUSTRALIA**, other payment methods are:

- 1) via Electronic Funds Transfer using the following Australian Dollar account:

Account Name: Rotary International

Account Number: 100345217

BSB: 332084

Payment Reference: <<ClubNo>>DUES

- 2) via Australian Dollar cheques posted to the following address:

ROTARY INTERNATIONAL

PO Box 1415

Parramatta NSW 2124

**FOR CLUBS IN NEW ZEALAND:**

Please convert the USD amount on the invoice to NZ Dollars using the RI Exchange rate at the time of payment. You can then remit payment via telegraphic transfer to our New Zealand Dollar account here in Australia using the following details:

Account Name: Rotary International

Street Address: Suite 201, 60 Phillip St, Parramatta NSW 2150 Australia

Account Number: 432148NZD1

SWIFT Code: SGBLAU2S

BSB: 112-879

Bank Address: Lvl 4, 4-16 Montgomery St, Kogarah NSW 2217

Payment Reference: <<ClubNo>>DUES

**FOR CLUBS IN THE PACIFIC ISLANDS**

As at 1 January 2018, clubs in the following 12 countries: American Samoa, East Timor, Fiji, French Polynesia, Kiribati, Nauru, New Caledonia, Papua New Guinea, Samoa, Solomon Islands, Tonga and Vanuatu, will be asked to direct payments to the US Dollar accounts in Bank of America in Chicago, USA.

While it is best to pay dues or donate via personal credit card through MyRotary and just have this reimbursed by the club to the officer making the payment, we understand that this may not be an optimal solution for some. As such, here are the payment details for a wire transfer:

Account Information	Payment Type	
	Club Dues	Contributions
Account Name	Rotary International	The Rotary Foundation of Rotary International
Bank	Bank of America, NA	Bank of America, NA
Bank Address	135 S. LaSalle St Chicago, IL 60603 USA	135 S. LaSalle St Chicago, IL 60603 USA
SWIFT Code	BOFAUS3NXXX	BOFAUS3NXXX
Account Number	8666023159	8666023173

**FOR CLUBS IN THE PHILIPPINES**, please see the BPI Payment Guidelines at the back of the Club Invoice

## TIME FOR ACTION

With YTD January Annual Fund contributions almost level with the same period last year you could be forgiven for thinking everything is tracking nicely. The only problem with that is that the Philippines is bearing the load with a growth of 5.7% which masks some of the problems in other areas.

**Australia** – Down 10% or US\$108,000 which is a large amount of money. Districts 9650, 9670 and 9800 are tracking well and look set for special years, but with 15 of the 21 Australian district behind last year's mark (some badly behind) it's not looking like good levels of DDF in the 2021/22 year. We need action here!

**Philippines** – Holding us all together with YTD growth of 5.7%. The star performers here are districts 3810, 3860, 3800 and 3830 with 3850 also performing strongly. Just four districts down on last year but that will improve!

**New Zealand** - Good growth from districts 9980, 9910 and 9920 has brought the country more or less level with last year and further gains are in the wind. The three districts down on last year all report good plans for recovery so watch this space.

**Indonesia** – Down 21% on last year but still time to recover. Both districts are struggling a little but there are so many good people capable of good things in both districts that recovery will come.

**SUMMARY** – As mentioned above, the overall result is almost level with last year (down 0.4%) but gains can be made through the districts yet to turn on the after-burners. Those districts are our storm troops and will play a big part in the recovery. Times are tough but that's when the tough get moving!

### ANNUAL FUND - SHARE - YTD JAN 2019

#### INDONESIA

DISTRICT	YTD JAN 18	YTD JAN 19	% INC.
3410	23,715	17,044	-28.1%
3420	138,706	111,228	-19.8%
<b>TOTAL</b>	<b>162,421</b>	<b>128,272</b>	<b>-21.0%</b>

#### NEW ZEALAND & PACIFIC ISLANDS

DISTRICT	YTD JAN 18	YTD JAN 19	% INC.
9910	46,446	56,384	21.4%
9920	27,249	30,084	10.4%
9930	41,829	32,943	-21.2%
9940	13,530	9,602	-29.0%
9970	21,524	12,550	-41.7%
9980	22,385	29,288	30.8%
<b>TOTAL</b>	<b>172,963</b>	<b>170,851</b>	<b>-1.2%</b>

AUSTRALIA			
DISTRICT	YTD JAN 18	YTD JAN 19	% INC.
9455	61,091	48,426	-20.7%
9465	47,132	26,495	-43.8%
9500	25,362	20,079	-20.8%
9520	29,287	23,277	-20.5%
9550	54,160	20,586	-62.0%
9570	10,869	11,792	8.5%
9600	112,522	122,439	8.8%
9630	47,420	45,863	-3.3%
9640	46,206	33,054	-28.5%
9650	35,637	40,060	12.4%
9670	25,478	51,748	103.1%
9675	64,346	42,357	-34.2%
9685	144,402	103,933	-28.0%
9700	24,990	19,381	-22.4%
9710	66,589	46,361	-30.4%
9780	33,183	32,147	-3.1%
9790	34,927	36,411	4.2%
9800	117,277	128,442	9.5%
9810	56,403	50,934	-9.7%
9820	26,011	20,250	-22.1%
9830	12,751	43,598	241.9%
<b>TOTAL</b>	<b>1,076,041</b>	<b>967,630</b>	<b>-10.1%</b>

PHILIPPINES			
DISTRICT	YTD JAN 18	YTD JAN 19	% INC.
3770	127,727	90,519	-29.1%
3780	219,400	200,004	-8.8%
3790	315,841	198,679	-37.1%
3800	276,741	384,769	39.0%
3810	193,481	383,131	98.0%
3820	453,070	353,787	-21.9%
3830	234,252	307,890	31.4%
3850	47,023	51,317	9.1%
3860	230,458	349,483	51.6%
3870	164,195	72,548	-55.8%
<b>TOTAL</b>	<b>2,262,187</b>	<b>2,392,126</b>	<b>5.7%</b>
<b>REGION</b>	<b>3,673,612</b>	<b>3,658,879</b>	<b>-0.4%</b>

## INTRODUCING YOUR REGIONAL GRANTS OFFICER



Steven Sundstrom has been a Regional Grants Officer with Rotary Grants since 2014. He manages grants in Australia, Papua New Guinea, Timor-Leste, Japan, Guam, Micronesia, Palau, and the Northern Marianas. He handles all district grants in the above countries,

and a high volume of global grant scholarships, as well as humanitarian and vocational training team projects. Steve has trained various groups of Rotarians at One Rotary Center, and is available to train locally upon invitation. He has supported the District 5840 Grants Management Seminar in San Antonio, TX, the Zone 28-29 Institute in Detroit, MI, and two Zone Institutes in Japan.

Steven graduated from Knox College and has an academic background in Asian history, world religions, geopolitics, and economics. He is fluent in Japanese and lived in Japan for over 12 years. He received the Monbukagakusho scholarship from the Japanese Ministry of Education and received his Master's degree in Environmental Management at Kyoto University's Graduate School of Global Environmental Studies. He has extensive international experience, having worked on international development projects under the Japan International Cooperation Agency in Thailand, Fiji, Ethiopia and Brazil.

In his free time, he organizes and participates in yoga at One Rotary Center twice a week, and is a board member of the ORC Orators Toastmasters Club.

Contact: [Steven.Sundstrom@rotary.org](mailto:Steven.Sundstrom@rotary.org)

## POLIO MOVIE EVENT

**Commencing in late October, scores of clubs from around Australia and New Zealand hosted movie events to raise funds for Polio Plus.**

With 70% of districts in the region now having reported their results, the tally stands at 61 events, raising **US\$57,5105**. The top performing district was **D.9685** (north side of Sydney) which raised almost US\$10,000 – about a third of which came from the top performing club, **Chatswood**. The top-ranked location in New Zealand was **Christchurch**, with 13 clubs supporting a **D.9970** event.

While some clubs faced some challenges, such as difficult venues, the overwhelming response was that the movie, **Bohemian Rhapsody**, was a **winner** with the audiences. The other frequent comment was that the events were a LOT of fun!

## WHAT ARE DIRECTED GIFTS?

“Directed Gifts” is the new name for Term Gifts. They are “directed” because the donor can direct their gift to a specific Area of Focus or to the Rotary Peace Centers. A Directed Gift is a one-time contribution that will be spent entirely on the designated program, generally during the following year.

Directed gift naming opportunities are available for:

### Global grants

- \$15,000 to a specific area of focus
- \$30,000 to a specific area of focus, tied to a district

### Rotary Peace Centers

- \$60,000 to fund five fellows enrolled in the certificate program
- \$75,000 to fund up to 10 internships or research projects
- \$75,000 to fund one fellow enrolled in a master's program

## HOW TO CHECK YOUR DDF BALANCE

District leaders can check their District Designated Fund (DDF) balance on My Rotary:

- ♦ sign in to [My Rotary](#) and go to *Foundation Reports*, under *The Rotary Foundation* tab,
- ♦ in the *Contributions & Recognition* section, select the *Available DDF by District* report.

The report lists DDF allocations for grant applications in every stage, from draft to approved. DDF allocations are not subtracted from the balance until a grant is approved, however the report also gives a total that shows funds intended for grant applications that are ♦ in draft status ♦ awaiting authorizations or ♦ submitted but not yet approved.

You can use DDF to support:

- ♦ [District Grants](#)
- ♦ [Global Grants](#)
- ♦ [Polio Plus](#)
- ♦ [Rotary Peace Centers](#)
- ♦ [Rotary's Endowment](#)

For further guidance, download [DDF Best Practices – Indicators on the path to maximum use of District Designated Funds](#) brochure.

Your 2019-20 DDF: [See what funds are available](#)

# CLUB & DISTRICT SUPPORT

## COUNCIL ON LEGISLATION

With the 2019 Council on Legislation just around the corner, now is the time for Districts to have their final say on how you want our organisation to operate. Please follow this [link](#) for all the information needed for Governors and COL Reps.

## FOR DISTRICT GOVERNORS Governor for 2021-2022 selected?

The selection of a successor who will serve as governor of your district in the year 2021-2022 should now be either underway, or complete.

Please submit the completed GOVERNOR – NOMINEE FORM with all the necessary signatures, to our office by 30 June 2019.

## QUICKLINKS

[RI President Elect Mark Maloney PETS Letter](#)

[Feedback on your RI Presidents Representative](#)

[Link to video from International Assembly 2019](#)

[Club instructions for Rotary Citations](#)

[RI President Mark Maloney District Directory Letter](#)

## RATE CLUBS ON ROTARY CLUB CENTRAL

At International Assembly during the Technology Labs - Rotary Club Central sessions, with a few notable exceptions, we were disappointed by the number of Club Ratings and Commentaries that had not yet been completed this year by District Governors and Assistant Governors. The concept behind the ratings and comments are to provide a consistent record for each club across the G- Train over multiple years.

[Club Ratings Leaderboard](#)

A hot tip to improve the completion rate – ask your AG's to complete the comments and ratings, with a quick review by the DG prior to finalisation.

Please aim to have your club ratings and comments completed by 1st June.

## FOR DISTRICT GOVERNORS-ELECT Submit your IA 2019– Expense Report

Claim back your additional expenses incurred at the International Assembly ( ie: meals while travelling, least-expensive travel expenses to and from your home to the airport, etc.) by completing the expense report with all required receipts and sending to [expensereports@rotary.org](mailto:expensereports@rotary.org)

Be sure to send this by 19 March 2019 as a single PDF document. Additional information is available in the 2019 International Assembly Participant booklet, on pages 4-5.

## SERVICE ABOVE SELF AWARDS

Notices of reward and decline were issued by the 15<sup>th</sup> Feb. to District Governors from RI. Information about timing of the award shipments will be advised as part of the message.



# MEMBERSHIP UPDATE

## MEMBERSHIP FOCUS 2019 International Assembly

At International Assembly President Elect Mark Maloney called on every Rotary and Rotaract club to identify segments of their community not represented in their club by creating a membership committee with diverse members. He also urges clubs to offer alternative meeting experiences and service opportunities to make it easier for busy professionals and people with many family obligations to serve in leadership roles.

- Watch the video [here](#)
- Download the [club membership committee checklist](#)
- Enroll in the [club membership committee basics](#) learning plan
- Report your incoming club membership chair in My Rotary with this [guide](#)
- Conduct a [study](#) of your members' occupation and work to align your membership with the mix of businesses and professions in your community

## PASSPORT CLUBS

The first passport club in our region is chartering on 23 February 2019! Our congratulations go out to the Rotary Club of D9560 Passport! But what exactly is a passport club?

The goal of a passport club is to create a positive Rotary experience for new and transferring Rotarians, former Rotaractors and Rotarians, and prospective members. This is a great option for those trying to determine if a traditional club in the area makes sense for them, or if they are looking for a more flexible club environment for the long term. Passport clubs are designed to be a low-cost club model that is more accessible and in tune with the needs of its members.

Passport clubs still need to ensure they provide a 'meeting' opportunity twice a month. This could include: meeting face to face, on-line, service projects – either their own or tagging on to other clubs', fundraising activities, networking events, web content or online discussions.

Worldwide there are 18 passport clubs that have chartered, the majority in North America, one in Croatia and now one in Australia.

Check out some examples:

[D9560 passport club](#)

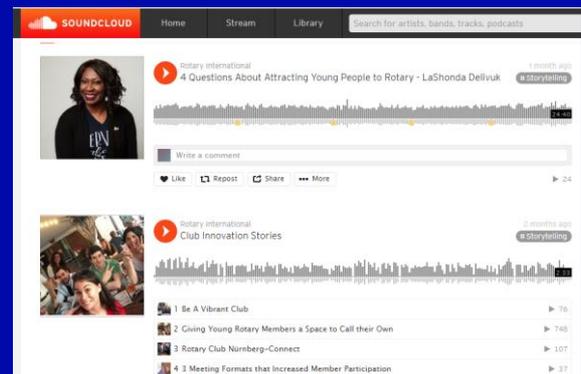
[Greater Launceston Rotary Passport Club](#) (soon to charter)

[Rotary Passport Club of West Chester](#)

## RESOURCE UPDATE

**UPDATED** [State of Membership January 2019 presentation](#) – this great overview of where we are membership-wise as an organisation has been updated with January 2019 statistics

**NEW** [Soundcloud](#) clips – have a listen to these short audio recordings on a range of membership topics such as attracting young people to Rotary, club innovation, being a vibrant club, women in Rotary, meeting formats that increased member participation



## MEMBERSHIP STATS

As at 31 January 2019:

[Australia](#)

[New Zealand and Pacific Islands](#)

[Philippines](#)

Detailed demographic information as at 31 January 2019:

[Australia](#)

[New Zealand and Pacific Islands](#)

[Philippines](#)

